Minutes of the Argyle Free Library Board of Trustees December 19, 2022

The meeting was called to order at 6:30 PM by Joanne McDowell, Vice-President. This was an in-person meeting.

Members present: Joanne McDowell, Jill Hamilton, Julie Gann, Jack Mance, Karen Mattison, Phyllis Snell, and Sandy Smith.

Faith St. John, Library Director, Carol Kuhr, Chair of the Friends of the Library, and John Felicetti, interested citizen, also attended. John and Carol attended via zoom.

Minutes of Last Meeting

Minutes of our November meeting were reviewed. Jill motioned to approve them with minor changes, Karen seconded, and the vote was unanimous.

Board Calendar

The board calendar was reviewed. Julie will post the notice of January's annual meeting.

Treasurer's Report

See Attachment 2 for the detailed treasurer reports. Jill reported that she has started to receive donations from our fundraising letter. The Certificate of Deposit for approximately \$25,000 was cashed and deposited in the checking account in preparation for our initial Fidelity investment.

Library Director Report:

See Attachment 3 for the complete Library Director's report. The security system is installed, and Faith is still tweaking the settings. While the settings are being fine-tuned, Faith will be the only one to receive any alarms. The security system includes a panic button, alarms for smoke, water and temperature, and one camera. The holiday program went very well, with about 200 children attending. There was a discussion about having a "Christmas" program vs a more generic "Holiday" program. Phyllis suggested that we think about including "cultural education" in our next Five Year Plan. We also discussed using the display spaces to highlight other cultures' and religions' events. Faith is reaching out to other community organizations for ways to extend our outreach to the community.

Committee Reports

- **Friends of the Library:** The Friends helped with the holiday event at the library last week. The next FOL meeting is March 2023.
- **Building Committee:** The sign lights are installed. Joanne checked on prices for sheds, and found that the cost of a 12' x 12' shed is about \$5,000 \$5,500. This would

not include a window. There was some discussion about whether a ramp was needed. If it's determined that we do need a ramp, we can get an estimate later. We did agree that the shed does need double doors for easier access to move items in and out.

• **Investment Committee:** John filled out most of the application for a Fidelity investment account for the library. We need to have two people authorized to manage the account. Jill, as treasurer, will be one of the two. John volunteered to be the second authorized individual. The possibility of a potential conflict of interest with John as an authorized individual on the account was raised. After some discussion, the board decided that since Julie, as secretary, is the second person authorized on the bank accounts, she should also be the second person on the Fidelity account. We will finalize the application and send in the initial \$25,000 from the CD that was cashed out for this purpose. We will use the date of this meeting on the application as the date the board agreed to the Fidelity account conditions. The money will go into a money market fund until specific investment(s) are recommended by the Investment Committee and approved by the Board.

Old Business:

- **Budget Vote:** The proposed budget is included in Attachment 3. Some minor changes about the carryover money from 2022 to 2023, and the money to be allocated to the digital data were discussed and agreed to. Jack motioned to approve the budget with the proposed changes, Sandy seconded the motion, and it was unanimously approved.
- **Collection Policy:** Jill motioned to approve the Collection Policy with the changes noted from last month's meeting, Karen seconded the motion, and it passed unanimously.
- **Conflict of Interest Policy:** We agreed to postpone this until our January meeting.
- **Report on Cyber Liability Insurance Webinar:** We agreed to postpone this until our January meeting.
- **Fundraising Letter Timing:** Jill recommended we move the preparation and mailing of our annual fundraising letter up a month to avoid the December mailing crush. Julie will make that change to the Board Calendar.

New Business:

- Nominate Candidates for Board Officers: We did that last month, as Martha knew she would not be able to attend this month's meeting.
- NARCAN Emergency Box: Public Health wants to put a NARCAN emergency box at the library. The staff will not administer any NARCAN doses, but will give it to someone who can take it to the person who needs it. There is no cost to us, and Faith will have to keep track of the expiration date. Jack motioned to approve this, Sandy seconded the motion, and it passed unanimously.

• Approve 2023 Meeting Dates: Meetings will continue to be scheduled for the second Monday of each month. Jill motioned to approve this schedule, Karen seconded the motion, and it passed unanimously.

Other Business: None

Action Item Review: Postponed until next month

The next meeting will be January 9 at 6:30PM.

The meeting was adjourned at 8:40 PM.

Respectfully submitted,

Julie Gann, Secretary

| Person Responsible | Action Items Task | Status / Notes |
|----------------------------|---|--|
| Julie, Jill | 12/19/22: finalize Fidelity account application and send in the initial investment money | 12/20/22: on hold for now, based on emails with John, et al regarding the second signatory |
| Board, Library Director | 12/19/22: consider including "cultural education" in next 5 Year Plan, to address concerns about 'Christmas' vs 'Holiday', and other cultures' celebrations | |
| Board | 11/14/22: John will get the forms needed to set up the investment account | 11/17/22: John received the forms needed. Now need to decide who, in addition to Jill, should be authorized to take actions. |
| Faith, Jill | 11/14/22: Faith would like to have a 'paint & sip' event, but the library's current policies forbid alcoholic beverages. Faith will check with SALS on their position on this, and Jill will check with our insurance company about any potential liability issues. | |
| Carol | 10/10/22: send the current version of the FOL MOU to the board. The version Julie has is dated 5/23/2018. | 11/14/22: sent to Faith and Martha, needs review |
| Jack & Joanne | 8/8/22: check out costs of fixing sign lights | 12/5/22: completed 11/14/22: estimated costs provided; waiting for Randy to do the work |

| Person ResponsibleTaskStatus / NotFaith7/11/22: have Bob Henke and other local authors in for book discussions/signings11/14/22: Jill & Nati been playing e-mail 7/11/22: Jill is coor a time for the review Nancy 4/11/22: Jill will set | ncy have tag |
|--|---|
| authors in for book discussions/signingsJill2/14/22: check with Nancy Amo to see if she is willing to do our financial review again11/14/22: Jill & Na been playing e-mail 7/11/22: Jill is coor | tag |
| willing to do our financial review again 5/11/22: Jill is coor a time for the review Nancy | tag |
| reminder in May 3/14: Nancy agreed this after she return | w with nd her a d to do ns in May |
| Joanne12/13/21: try to contact the insurance person whose info Jill sent to see if we can get a discount if we install a security system7/11/22: Faith is w a sale, then will get SimpliSafe system v cameras and a butt siren, per the approx budget 1/10/22: Joanne w them know what w a security system, t will review and let u | a vith on for a oved ill let e get for hen they |
| Faith7/12/21: check with school guidance counselor to see what they do for career guidance, and whether it would be helpful for the library to have career information sessions11/14/22: is in the s hands now 4/11/22: re-look in t 1/10/22: now is not time8/16/21: Faith repo the ACS guidance co | the fall a good rted that |

| | Action Items | |
|--------------------|---|--|
| Person Responsible | Task | Status / Notes |
| Board | 5/10/21: decide whether to buy a storage shed, and if so, how to pay for it | 11/14/22: Joanne will look at size and costs 10/10/22: will determine size, etc. ; place it in the back 7/11/22: put on the agenda for our August meeting 4/11/22: decided to use this for the beam repair 2/14/22: \$7,000 was received from Carrie Woerner; will discuss how best to use that money during March 2022 meeting – perhaps keep for beam repair 5/10/21: postponed any decision on this for now 4/12/21: first discussed getting an outdoor shed |
| Faith & Phyllis | 5/10/21: work on employee handbook to minimize redundancies with policies and avoid inconsistencies as they are updated | 11/14/22: Still working it 7/11/22: Phyllis will take over this task 1/10/22: Julie needs to work on changes 7/26/21: met to discuss, reviewed draft, assigned work 5/17/21: Julie reviewed Faith's draft and sent comments. More follow-up work is needed, and Faith's draft pointed out areas where our current policies are lacking. |
| Faith | 3/12/18: prepare and maintain an inventory of non-book items for insurance and replacement purposes in the event of a disaster. | 11/14/22: has taken photos, will upload them to google drive 7/11/22: has taken photos, will put on USB stick and /or library's google drive 4/11/22: need to wait on the attic reorganization, will put on library's google drive 7/12/21: Faith will take photos 7/13/20: in progress 5/14/19 Still open 5/14/18: will do after attic clean-up; taking pictures is sufficient |

Argyle Free Library Trustees Meeting Agenda December 19, 2022

Call to Order Minutes of Last Meeting Board Calendar

Treasurer's Report

Director's Report

Committee Reports

- Friends of the Library
- Building Committee
- Investment Committee

Old Business

- Budget vote
- Collection Policy
- Conflict of Interest Policy
- Report on Cyber Liability Insurance webinar
- Fundraising letter timing

New Business

- Nominate candidates for board officers
- Narcan emergency box
- Approve 2023 meeting dates- 2nd Monday of the month (Jan.9, Feb. 13, March 13, April 10, May 8, June 12, July 10, Aug. 14, Sept. 11, Oct. 9, Nov. 13, Dec. 11)

Other Business

Action Items

Date of Next Meeting- January 9 2023, Annual Meeting

Adjournment

Treasurer's Report December 2022

Account Balances - As of 12/19/2022

(Includes unrealized gains)

| Account | 12/19/2022 Balance |
|--|-----------------------|
| | |
| Bank Accounts | |
| Friends' GFN | 3,374.40 |
| GF National Bank-Cash Checking | 142,801.49 |
| GF National CD's-Multi-Year Redemption | 50,514.81 |
| TOTAL Bank Accounts | 196,690.70 |
| Cash Accounts Petty Cash | 230.88 |
| TOTAL Cash Accounts | 230.88 |
| Asset Accounts | |
| Library Bldg | 40,000.00 |
| TOTAL Asset Accounts | 40,000.00 |
| OVERALL TOTAL | 236,921.58 |

Budget to Actual

2022 Budget to Actual - Current Year

1/1/2022 through 12/31/2022 Using 2022

| | | 2022 | |
|---------------------------------------|---------|--------|------------|
| Category | Actual | Budget | Difference |
| INCOME | 141,406 | 87,144 | 54,262 |
| Copies-Copier & Computer Printing | 342 | 190 | 152 |
| Dividends | 240 | 240 | -0 |
| Fines | 289 | 200 | 89 |
| Interest Received | 69 | 0 | 69 |
| Major Revenue | 112,434 | 86,514 | 25,920 |
| Argyle School District | 65,320 | 65,320 | |
| Argyle Town | 12,000 | 12,000 | 0 |
| Argyle Village | 500 | 500 | 0 |
| Donations-Fund Raising & Gifts | 21,342 | 7,494 | 13.848 |
| Grants | 6,000 | 0 | 6,000 |
| New York State-SALS | 7,272 | 1,200 | 6,072 |
| Petty Cash | 213 | 0 | 213 |
| EXPENSES | 131,162 | 87,144 | -44,019 |
| Uncategorized | 56 | 0 | -56 |
| Donations | 300 | 300 | C |
| Equipment | 3,555 | 1,400 | -2,155 |
| Major Library | 8,925 | 7,480 | -1,445 |
| Books | 7,395 | 4,980 | -2,415 |
| Digital Data | 1,522 | 2,400 | 878 |
| Subscriptions-Magazines | -4 | 100 | 104 |
| Other Major Library | 12 | 0 | -12 |
| Membership Fees | 248 | 464 | 216 |
| Payroll Services | 173 | 225 | 52 |
| Program Events | 1,966 | 1,100 | -866 |
| Special Programs | 1,014 | 600 | -414 |
| Summer Prog | 952 | 500 | -452 |
| Service Charges (SALS) | 2,202 | 2,400 | 198 |
| Bus. Insurance | 2,640 | 3,000 | 360 |
| Business Tax | 16,883 | 12,380 | -4,503 |
| Employee Benefit, Business-Employee | 405 | 656 | 251 |
| Education | 391 | 656 | 265 |
| Other Employee Benefit, Business-E | 14 | 0 | -14 |
| Insurance, Bus-Insurance (non health) | -50 | 0 | 50 |
| Legal-Prof Fees | 0 | 200 | 200 |
| Licenses and Permits-License and Per | 0 | 320 | 320 |
| Office | 361 | 240 | -121 |
| Postage and Delivery | 637 | 1,194 | 557 |
| Printing and Reproduction | 172 | 250 | 78 |
| Repairs & Maint | 20,107 | 6,763 | -13,344 |
| Supplies, Bus-Supplies | 596 | 630 | 34 |
| Travel, Bus-Business Travel Expense | 0 | 500 | 500 |
| Utilities, Bus | 4,173 | 4,580 | 407 |
| Electrical Service | 1,581 | 1,800 | 219 |
| Heating Oil | 1,912 | 2,100 | 188 |
| Telephone | 680 | 680 | C |
| Wages | 39,993 | 43,062 | 3,069 |
| | | | |

12/19/2022

Proposed 2023 Budget

| | | Buager | ·8· · · · · · · | |
|------------|--------------------------------------|------------|-----------------|------------|
| 12/11/2022 | | YTD | Proposed | |
| | Category | 2022 | 2023 | Difference |
| | | | _ | |
| | INCOME | 112,838.68 | 105,404.40 | 7,434.28 |
| | Carry Over | 0.00 | 4,000.00 | -4,000.00 |
| | Replacement Fees | 0.00 | 240.00 | -240.00 |
| | Copies-Copier & Computer Printing | 342.45 | 288.00 | 54.45 |
| | Dividends | 239.70 | 230.00 | 9.70 |
| | Interest Received | 68.95 | 60.00 | 8.95 |
| | Major Revenue | 112,187.58 | 86,586.40 | 25,601.18 |
| | Argyle School District | 65,320.00 | 66,626.40 | -1,306.40 |
| | Argyle Town | 12,000.00 | 12,000.00 | 0.00 |
| | Argyle Village | 500.00 | 500.00 | 0.00 |
| | Donations-Fund Raising & Gifts | 21,095.58 | 6,060.00 | 15,035.58 |
| | Grants | 6,000.00 | 0.00 | 6,000.00 |
| | New York State-SALS | 7,272.00 | 1,400.00 | 5,872.00 |
| | Other Inc, Bus | 0.00 | 0.00 | 0.00 |
| | Transfer from Investments | 0.00 | 14,000.00 | -14,000.00 |
| | EXPENSES | 83,197.94 | 105,404.64 | 22,206.70 |
| | Capital Expense | 0.00 | 14,000.00 | 14,000.00 |
| | Donations | 300.00 | 300.00 | 0.00 |
| | Equipment | 3,068.37 | 2,000.00 | -1,068.37 |
| | Major Library | 8,216.64 | 6,579.60 | -1,637.04 |
| | Books | 6,686.81 | 4,980.00 | -1,706.81 |
| | Digital Data | 1,522.43 | 1,500.00 | -22.43 |
| | Subscriptions-Magazines | -4.10 | 99.60 | 103.70 |
| | Membership Fees | 248.05 | 300.00 | 51.95 |
| | Payroll Services | 173.25 | 225.00 | 51.75 |
| | Program Events | 1,850.32 | 1,260.00 | -590.32 |
| | Special Programs | 898.79 | 960.00 | 61.21 |
| | Summer Prog | 951.53 | 300.00 | -651.53 |
| | Service Charges (SALS) | 2,202.14 | 2,300.04 | 97.90 |
| | Trustee Training | 0.00 | 200.00 | 200.00 |
| | Bus. Insurance | 2,640.15 | 3,000.00 | 359.85 |
| | Employee Benefit, Business-Employee | 390.96 | 656.00 | 265.04 |
| | Education | 390.96 | 656.00 | 265.04 |
| | Legal-Prof Fees | 0.00 | 200.00 | 200.00 |
| | Licenses and Permits-License and Per | 0.00 | 320.00 | 320.00 |
| | Office | 346.19 | 240.00 | -106.19 |
| | Postage and Delivery | 637.40 | 1,340.00 | 702.60 |
| | Printing and Reproduction | 172.45 | 250.00 | 77.55 |
| | Repairs & Maint | 20,094.00 | 8,120.00 | -11,974.00 |
| | Supplies, Bus-Supplies | 546.96 | 630.00 | 83.04 |
| | Travel, Bus-Business Travel Expense | 0.00 | 500.00 | 500.00 |
| | Utilities, Bus Electrical Service | 4,172.77 | 5,480.00 | 1,307.23 |
| | | 1,581.19 | 1,800.00 | 218.81 |
| | Heating Oil | 1,911.58 | 3,000.00 | 1,088.42 |
| | Telephone | 680.00 | 680.00 | 0.00 |
| | Wages | 38,138.29 | 57,504.00 | 19,365.71 |
| | Net Difference: | 29,640.74 | -0.24 | 29,640.98 |
| | | | | |

Director's Report: December 2022

1. News & Updates:

- a. The holiday event eats up every spare minute of November, so there isn't anything new to report.
- 2. Building and maintenance
 - a. Lights
 - i. We have sign lights
 - b. Security System is installed and being perfected.
 - i. I have the system set up so that we I text messaging and alerts.
 - i. We have an open/close detector on the back door. right now, we get a nice gentle chime to let us know if people walk in or out. The same will be installed on the other two doors. If we want to, we can have a real alarm set on those doors.
 - ii. We have a panic button and a siren. it is LOUD!! It sends me a text and an email when it is triggered. It does not call the sheriff or fire dept at this time.
 - We have a smoke detector, water sensor and temperature sensor that will send an alert if it is triggered.
 - iv. We have one camera set up inside so far.

3. Programming

- a. Holiday Program
 - i. Holy moly... this program is exhausting.
 - 1. 201 people walked through the door. We made over 100 bags or Reindeer food.
 - 2. Our volunteers are amazing!
- 4. Outreach/Education
 - a. School
 - i. YC event on Dec 3
 - 1. Went great! Made lots of new connections and got our name out in the community.
 - ii. Battle of the books group met here this month.
 - b. AIA
- i. New LTC grant available that focuses on collaborations with community organizations.
 - 1. I will be working with the AIA to figure out what will best help the community.
- c. ASA (Agricultural Stewardship Association) asked for a meeting with the library about how they can connect with the community with fresh food and agricultural programing. I will be meeting with them via Zoom.

Data Analysis for December 2022

| | Jan | Feb | Mar | April | May | June | ylut | Aug | Sept | Oct | Nov |
|------------------------------|-----|-----|-----|-------|-----|------|------|-----|------|-----|-------|
| Item Circulation Statistics | | | | | | | | | | | |
| Audiobooks | 11 | 16 | 20 | 19 | 12 | 12 | 12 | 21 | 15 | 7 | 8 |
| Adult Book | 316 | 265 | 296 | 255 | 254 | 247 | 305 | 310 | 318 | 308 | 265 |
| Adult New Books | 48 | 25 | 43 | 33 | 36 | 34 | 52 | 45 | 53 | 32 | 44 |
| Childrens Book | 242 | 152 | 220 | 265 | 245 | 238 | 254 | 244 | 237 | 244 | 256 |
| Childrens New Books | 15 | 10 | 17 | 14 | 13 | 23 | 18 | 14 | 27 | 31 | 24 |
| Childrens Video | 14 | 16 | 13 | 11 | 8 | 7 | 6 | 18 | 8 | 12 | 11 |
| Childrens New Video | 9 | 3 | 5 | 3 | 4 | 5 | 5 | 3 | 3 | 2 | 7 |
| Magazine | 17 | 6 | 23 | 7 | 7 | 10 | 21 | 9 | 6 | 13 | 5 |
| Music | 11 | 6 | 1 | 4 | 5 | 3 | 7 | 9 | 8 | 3 | 9 |
| Video | 43 | 52 | 64 | 42 | 34 | 54 | 31 | 39 | 28 | 38 | 28 |
| New Video | 26 | 16 | 36 | 21 | 12 | 21 | 19 | 23 | 21 | 19 | 16 |
| Realia | 0 | 1 | - | - | 1 | - | | | 1 | - | |
| Total: | 749 | 574 | 738 | 674 | 631 | 654 | 733 | 732 | 728 | 709 | 670 |
| Interlibrary Loan | | | | | | | | | | | |
| Received | 146 | 213 | 198 | 259 | 189 | 190 | 216 | 166 | 324 | 303 | error |
| Percentage (estimate) | 19% | 27% | 33% | 38% | 29% | 29% | 29% | 23% | 44% | 42% | |
| GALE Usage (sessions) | 286 | 468 | 548 | 468 | 374 | 281 | 299 | 299 | 450 | 762 | 864 |
| Overdrive Usage (check outs) | 159 | 148 | 149 | 206 | 190 | 207 | 164 | 183 | 177 | 184 | 156 |
| | | | | | | | | | | | |

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